

# Executive Director

## USA Oklahoma Wrestling, Inc.

### Position Summary

USA Oklahoma Wrestling is seeking a motivated and dynamic Executive Director to lead the organization's operations, membership growth, events, financial performance, and strategic initiatives. This position offers a unique opportunity to make a lasting impact on the growth of amateur wrestling across Oklahoma.

The Executive Director reports to the Board of Directors and is responsible for the day-to-day management of the organization while supporting its mission to promote, develop, and expand wrestling opportunities statewide.

### Key Responsibilities

- Oversee daily operations and organizational administration.
- Lead membership growth, club development, and member retention efforts.
- Manage tournaments, camps, clinics, National Dual Teams, Fargo Teams, and other programs.
- Develop and manage organizational budgets in partnership with the Treasurer.
- Grow revenue through memberships, sponsorships, grants, fundraising, and events.
- Supervise staff, contractors, and volunteers.
- Build relationships with clubs, schools, coaches, sponsors, and community partners.
- Provide regular reports and recommendations to the Board of Directors.

### Qualifications

- Passion for wrestling and youth sports development.
- Strong leadership, organizational, and communication skills.
- Experience in wrestling, sports management, nonprofit leadership, event management, business operations, or a related field preferred.
- Bachelor's degree preferred but not required.
- Ability to travel and work evenings and weekends during event seasons.

### Compensation

**Salary:** \$45,000–\$60,000 annually, depending on qualifications and experience.

**Performance Incentives:** Additional compensation opportunities may be available based on organizational growth, membership increases, event performance, sponsorship development, and achievement of Board-approved goals.

Benefits information will be provided during the hiring process.

### Employment Requirements

- Must successfully pass a criminal background check and reference verification.
- Must meet all USA Wrestling and SafeSport requirements.
- Must be eligible to work in the United States.
- Must possess a valid driver's license and maintain an insurable driving record.

## **Legal Notice**

USA Oklahoma Wrestling, Inc. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, sex, pregnancy, national origin, age, disability, genetic information, veteran status, or any other status protected by applicable federal, state, or local law.

This position is an at-will employment position. Employment may be terminated by either the employee or USA Oklahoma Wrestling, Inc. at any time, with or without cause or notice, subject to applicable law.

## **How to Apply**

Submit the following:

- Resume
- Brief Statement of Interest describing your background, interest in the position, and vision for growing wrestling in Oklahoma.

Must be submitted no later than June 24, 2026.

Send applications to: [zrandall@teampathways.com](mailto:zrandall@teampathways.com)